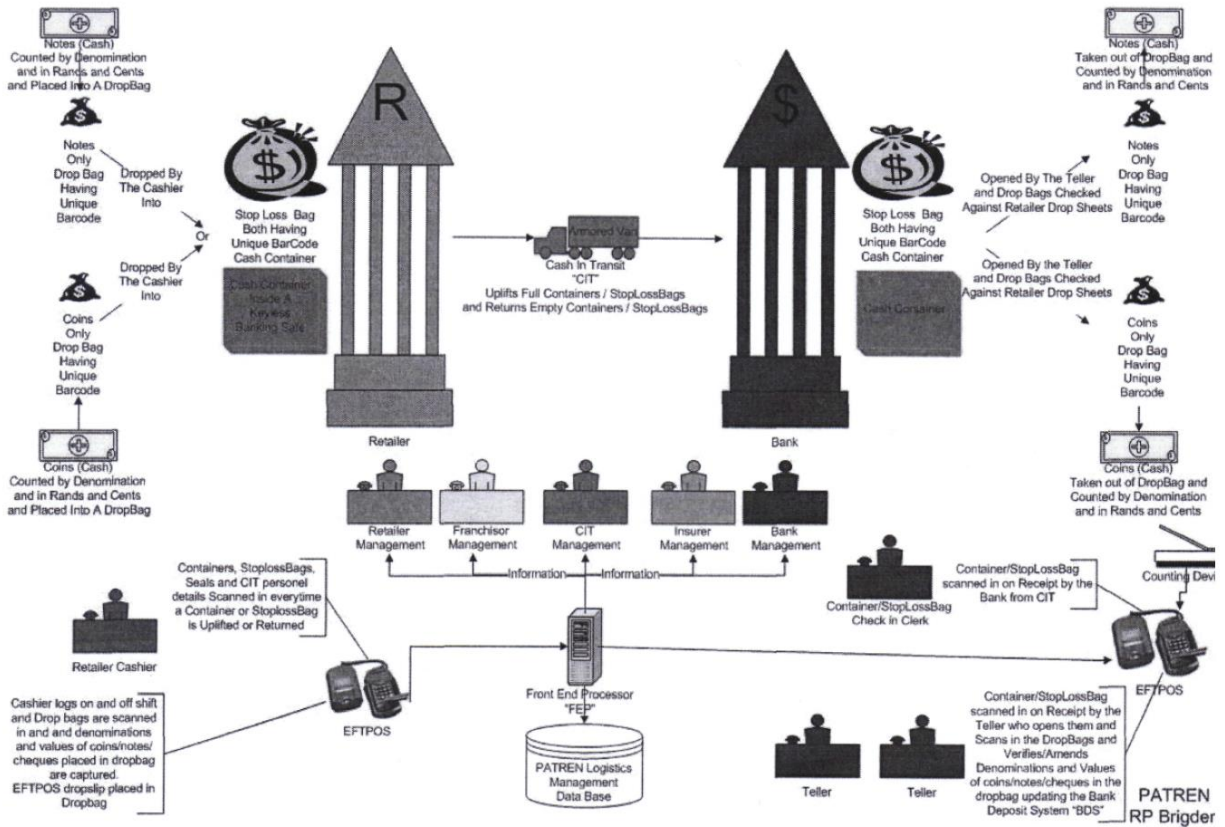


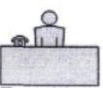


5 Benefits Each That Translate Into Business Opportunities

 Retailer Management	 Franchisor Management	 Depot Management	 Distributor Management	 Insurer Management	 Bank Management
Site Stock Management	Stronger Retail Franchisees	Depot Stock PrePlanning	Less Blame For Unrelated Losses	More Control Equals Less Risk	Tighter Control Over Credit Facilities
Goods Received Control and Accountability	Less Exposure To Dumping & Theft	Less Exposure To Theft & Fraud	More Control Over Delivery Performance	More Accountability Equals Less Risk	Credit Facilities Backed By Stock Collateral
Management Accounting and Staff Performance	Franchisee Retailers Have More Retail Focused	Depot More Service Focused	More Time Available To Manage Delivery Function	More Successful Customers Equals Fraudulent Claims	Less Time Spent Servicing Customer Information
Reduced Stock Through Just In Time	Marginal RFO's More Viable	Reduced Stock Through Just In Time	Opportunity To Reduce Vehicle "Value" Exposure	Less Cash Equals Less Risk	Less Pressure On Cost Of Banking
Real-Time Stock Management Information	Less "Bounced" Loads	Less "Bounced" Loads	Real-Time Delivery Management Information	More/Real-Time Information Equals Less Risk	Real-Time Internal Performance Information

Relevant Real-Time Information That Is Accessible At The Right Time And Place



5 Benefits Each That Translate Into Business Opportunities

				
Retailer Management	Franchisor Management	CIT Management	Insurer Management	Bank Management
Cashier & Teller Cash Deposit Controls	Stronger Retail Franchisees	Less Blame For Unrelated Losses	More Control Equals Less Risk	Tighter Control Over Internal Theft And Fraud
CIT Delivery Timing Accountability	Less Exposure To Bad Publicity Of CIT Robbery	More Control Over CIT Performance	More Accountability Equals Less Risk	Workflow Planning And Scheduling With Reduced Processing
More Time Available To Do Retail Work	Franchisee Retailers Have More Retail Focused	More Time Available To Manage CIT Function	More Successful Customers Equals Fraudulent Claims	Less Time Spent Servicing Customer Information
Cash flow Requirements Reduced	Marginal RFO's More Viable	Opportunity To Reduce Vehicle "Value" Exposure	Less Cash Equals Less Risk	Less Pressure On Cost Of Banking
Real-Time Cash Management Information	Less "Bounced" Loads	Real-Time CIT Management Information	More/Real-Time Information Equals Less Risk	Real-Time Internal Performance Information

Relevant Real-Time Information That Is Accessible At The Right Time And Place