

# Android-ERP

ERP/CRM/HRM Business Accounting



from

[YEPPA SOLUTIONS](#)

*YEPPA is YES to fullest extent*

- ❖ We are the full owner of a unique ERP, CRM, HRM accounting solution generating 12 to 30 pre-qualified leads per day in USA.
- ❖ Average deal is \$200 to \$500,000 per deal. Estimated turnover per month per office is calculated at \$440,000 to \$2,772,000.
- ❖ Full verifiable history for 24 months and more is available on request.

- The lead qualification is an in-depth document complete with a detailed list of required applications and modules, summary of needs, budget, and a recording of the interview. Procuring daily consistent qualified leads matched with Android-ERP is the easy part.
- For maximum benefit we intend to open 5 to 15+ strategically placed IT offices in USA. We expect to expand rapidly. Local and international.
- Solution were developed over a period of 3+ years, and tested in real business environments. Software is sold as SaaS or subscription which translates to recursive revenue for upgrades, maintenance, and support.

# Minimum loan or investment

- ❖ See excel document “2. cost of start-up in usa”, we project an estimated budget of \$2,500,000 excluding fixed start-up costs to ensure a cost effective expense with at least 5 branches up-and-running in 4-6 months. Note that this cost includes 5x fixed properties at +- \$350K each.
- ❖ This also means low income for initial 4-6 months, and should be taken into consideration when negotiating contract terms.

# How will you use the investment

- ❖ Primarily as described for [phase 1](#) and [phase 2](#)
- ❖ Funding purchase of rural offices (no rentals), staff training, interactive web development, salaries and expenses for once off start-up of 4 to 6 months to ensure high standard of service, training and support to clients.
- ❖ Adding more functionality to software.

# Type of Industry

- ❖ ERP/CRM/HRM business accounting to disrupt ***entry and small business*** segments in pc, cloud, client/server, and hybrid solutions.
- ❖ Manufacturing, Buy and Sell, Services, Repairs and Maintenance, Projects, Warehousing and Stock Management, All types of Farming, Construction, Automation.

# How long is the company in business?

- ✓ R&D was done under a company Legend Industries. Solution initiated in 2010 and were tested in real business environments since 2012.
- ✓ We are now ready for action with a new company ***Yeppa Solutions*** that represents the spirit of the new business.

# What is the turnover?

- ❖ Turnover is based on actual pre-qualified leads that were matched with our business solution over 12+ months. See excel document #2.
- ❖ Estimated turnover per month per office is calculated at  $\$20,000 * 22 \text{ days} = \$440,000$  low median to  $\$126,000 * 22 \text{ days} = \$2,772,000$  high median. Profit from phase 3, SaaS, subscription fees, and IT support excluded.

# What is the operating profit?

- ❖ See excel document #2. Operating profit per month is calculated at \$400,000 to \$2,717,411 per office.
- ❖ Operating profit is based on average turnover of 5 offices minus expenses. Profit from phase 3, SaaS, subscription fees and IT support excluded.
- ❖ Calculated monthly office expenses with loan repayment (shared by 5 offices) is between \$54,588 to \$60,000. Thus a average income of \$2,800 per day per office is required to balance.

# 1. Why choose Android-ERP

- ✓ Any person who started their business using either standard stationary, excel spreadsheets, or a plain double entry solution and switched to Android-ERP Business will testify they never looked back.
- ✓ Android-ERP will truly empower solo entrepreneurs who start a business, for *free*.
- ✓ This deliberate investment in new single-user business world-wide will ensure the same people will buy the multi-user version they already know and trust when their business expands.

## 2. Why choose Android-ERP

- ✓ Full tracking of stock on orders, invoices, and deliveries.
- ✓ Full control on job status, projects, accounts payable, receivable, profit and loss, quotes, commission, stock, etc, in any currency.
- ✓ Full tracking on time and attendance, leave, job cards and timesheets, workflow.
- ✓ Full control over document management, business procedures, terms, rules, and more.

# Module shortlist

- ❖ Quotes and estimations, pro-forma invoices, sales invoices, purchase orders, deliveries and dispatching, jobs, document management, repairs and costing, vendor procurement, enquiries, product listings with bill of materials, multi-location serialized stock and inventory, tasks, job cards and timesheets, time and attendance, account payments and statements, accounts payable and receivable, faxes and notes, sms, sales commission, user access control, customer and vendor accounts (CRM), staff accounts (HRM), staff leave, staff costing, staff diary, staff messaging, scheduler, calendar of appointments, and more.

# PHASE 1: Month 1 to 6

- Register YEPPA SOLUTIONS in USA, Europe, Asia and Australia. Purchase office in rural area close to New York. Trademark ERPdroid and Android-ERP. Start procuring staff.
- Setup [www.erpdroid.com](http://www.erpdroid.com) website for:
- online forums, problem logging, general support, updates and queries.
- online tutors, certification.
- Provide in-house training to new staff.

# PHASE 2: Month 6+

- Start procuring services and pre-qualified leads of 12 to 30 per day.
- Purchase home offices in rural areas depending on concentration of pre-qualified leads received and matched to our solution over 12+ months.
- Employ and train additional staff in-house and via website.
- Start with language translations.
- Expand world-wide.

# Investing in the future

- ⊕ Android-ERP will empower the entrepreneur who starts his own business, for *free*.
- ⊕ This investment in new business will ensure this same person will invest in the multi-user version he already knows and trust with SaaS services build-in when his business expands.

# Free Training and Certification

- ⊕ Full online training with certification, and free access to online forums will be available to ALL users of Android-ERP.
- ⊕ This includes the default version of Android-ERP which provides 1 free user with no limits on any of the functions of Android-ERP.
- ⊕ After all: "free" is only free if your time is worth nothing.

# Android-ERP distribution dvd





# Android-ERP

Android-ERP Business v845

File Dock User Sales Job Project Query Stock Staff Accounts Admin Window Help

DB IS OPEN

### Quotes

status=? alloc=?

Quote No	Company	Contact	Issued By	Salesman	Currency	Subject	Enquiry Ref
2734	quote	Airitek				Sliping Brush Engage/Di	
2735	profoma					WATERCARE MINING # BASIC TRAINING 9 - 11 JUI	
2736	quote					AGE TECHNOLOGIES J V570 HARDWARE AS PER	
2737	quote					Absolute Africa (Pty) Ltd V570 HARDWARE	
2738	quote					Aveng Manufacturing Au V1210 HARDWARE	
2739	quote					Mechanical Process Au# V130 HARDWARE	
2740	quote					BUSINESS CONNEXION BASIC TRAINING 9 - 11 JUI	
2741	quote					AGE TECHNOLOGIES J V350 HARDWARE AS PER	
2742	quote					AGE TECHNOLOGIES J V350 HARDWARE	
2743	quote					AGE TECHNOLOGIES J V350 HARDWARE	
2744	quote					Guduza System Technol V1210 HARDWARE	
2745	quote					BUSINESS CONNEXION BASIC TRAINING 9 - 11 JUI	
2746	quote					BUSINESS CONNEXION BASIC TRAINING 9 - 11 JUI	
2747	quote					J MEYER ENGINEERIN V230 PLC & SNAP ON	
2748	profoma					Pilot Furniture EXPANSION CABLE	
2749	quote	Airitek				FUEL CELLS HARDWARE	
2750	quote	SAMINCO				Feeder Breaker Control Syst	
2751	quote					AUTOCON SYSTEMS C USB TO SERIAL CONVER	
2752	quote					ORBIT ELECTRICAL SU M91 HARDWARE	
2753	quote					ORBIT ELECTRICAL SU M91 HARDWARE	

### Browse Task - MAR 01, 2010 to AUG 14, 2014

status=?

Task No	Job No	Task Person	Task Priority	Company
333		VIS	Medium	

### Jobs

status=?

Job No	Quote No	Project No	Company	Contact	Issued By	Salesman	Order Ref	Subject
3043			sale					
3044			sale	2538				
3045			sale					
3046			sale					
3047			exp					
3048			sale					

### Browse the Orders File

status=? alloc=?

Order No	Job No	Allocation	Company	Contact	Issued By	Procured By	Currency
4418		3125	issue				
4419		3125	issue				
4420		3115	repair				
4421		3115	issue				
4422		3126	issue				
4423		3127	issue				
4424		3126	issue				
4425		3128	issue				
4426		3126	return				
4427		3126	issue				
4428		3129	issue				
4429		3130	issue				
4430		3130	issue				
4431		3130	b2b				
4432		3051	return				
4433		3051	return				
4434		3051	return				
4435		3051	issue				
4436		3132	issue				
4437		3133	b2b				
4438		3134	refill				
4439		3133	issue				
4440		3136	issue				
4441		3136	issue				
4442		3137	issue				
4443		3138	issue				
4444		3139	issue				
4445		3140	issue				
4446		3140	issue				

### Invoices

status=? alloc=?

Invoice No	Job No	pst	pmt	Company	Order Ref	Deliver Name	Courier	Issued By	Currency
3326	3248	✓	✓	sales					
3327	3222	✓	✓	credit					
3328	3245	✓	✓	credit					
3329	3245	✓	✓	credit					
3330	3245	✓	✓	sales					

### All Contacts

type=? status=? ICB=?

Company	Location	Classification	Postal Address	Physical Address	Create Date	Count	ID	Created By	Partners
WESTERN ENTERPRISES		foreign company		Namib Roadshow Contact					
Westweigh Systems		private company		Advertisement					
WHAT'S NEW IN PUBLISHING CC		private company							
WIKA INSTRUMENTS (PTY) LTD - W11		private company							

Contact	Department	Email	Cell	Contact Info	Fax
Lucinda van Aswegen	Sales	wnip@safrica.com	076 618 4589	086 177 6237	086 111 2480
Robin	Sales	wnip@safrica.com			
Roxanne Brendenkamp	Sales	roxanne@wip@mm.com	078 079 2296	086 177 6237	086 111 2480
Terri Bowyer	Sales	sap@chem@safrica.com		082-085-4297	

### Deliveries

status=? alloc=?

Invoice No	Job No	pst	pmt	Company	Order Ref	Deliver Name	Courier	Issued By	Currency	Date Invoice	Issued	Wanted	Posted	Du
3326	3248	✓	✓	sales						JUL 07 2014	JUL 07 2014	JUL 14 2014	JUL 07 2014	JUL 07
3327	3222	✓	✓	credit						JUL 07 2014	JUL 07 2014	JUL 07 2014	JUL 07 2014	JUL 07
3328	3245	✓	✓	credit						JUL 07 2014	JUL 10 2014	JUL 07 2014	JUL 07 2014	JUL 07
3329	3245	✓	✓	credit						JUL 07 2014	JUL 10 2014	JUL 07 2014	JUL 07 2014	JUL 07
3330	3245	✓	✓	sales						JUL 07 2014	JUL 14 2014	JUL 07 2014	JUL 07 2014	JUL 07

Quotes

Jobs

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# Property Tax Burden



